



685 River Avenue, Lakewood, NJ 08701  
 855-5-CHARTS • 732-523-7600  
 www.TheCHARTSGroup.com

## The CHARTS Group

# 2018 SNF & MEDICARE UPDATES

“Are You Positioned for  
Success in the New World of  
Health Care?”

### Knowledge is Power; Ignorance is No Excuse

#### COURSE CONTENT

- ❑ *Lessons Learned from the “not-so-new” Survey Process*
- ❑ *Preparing for Phase 3 of the LTC Requirements of Participation*
- ❑ *MDS 3.0 RAI Manual Version 1.16: Major Changes, Updates & Clarifications*
- ❑ *SNF Clinical Reimbursement: FY 2019 RUG Rates & Penalty Adjustments*
- ❑ *MDS 3.0; UB-04; ICD-10 Coding: Impact on Past, Present & Future Claims*
- ❑ *Managing/Reporting of “Data & Outcomes”, the New Currency in HealthCare: 5-Star Rating System Updates; PBJ; Quality Measures; SNF-QRP; SNF-VBP*
- ❑ *PDPM (Patient-Driven Payment Model): Positioning yourself for SUCCESS in The New Medicare Reimbursement System*

**Target Audience:** Administrators, MDS Coordinators, DON’s, SNF Operators, Nurse Managers, Admissions, Billers, Rehab & IDCP Team Members

#### JOIN US!

Tuesday, November 6, 2018 • 9:00 AM - 5:15 PM

#### The E-Hotel

GPS Address: 1173 King Georges Post Road, Edison, NJ  
732.661.1000

NAB CEU Approval 20191105-7-A48805-IN  
7.0 CEUs for Administrators

## COURSE AGENDA

**8:15 AM - 9:00 AM BREAKFAST AND REGISTRATION**

**9:00 AM - 10:30 AM REGULATORY COMPLIANCE UPDATES:  
IMPLEMENTATION STATUS OF THE LTC REQUIREMENTS OF  
PARTICIPATION**

- Review of Phases 1 & 2; Overview of Phase 3 Implementation
- Enumerate the most common issues encountered by providers since implementation of New Survey Process
- Strategies to promote Facility Success in the current Survey Process

**10:30 AM - 10:45 AM BREAK**

**10:45 AM - 12:15 PM MDS 3.0 RAI USER’S MANUAL, VERSION 1.16**

- Major Changes: New MDS Items; Deleted MDS Items; Clarifications

**12:15 PM - 1:00 PM LUNCH**

**1:00 PM - 2:00 PM SNF CLINICAL REIMBURSEMENT: FY 2019 RUG RATES &  
PENALTY ADJUSTMENTS**

- The Critical Role of Proper MDS 3.0; UB04 & ICD-10 Coding: Impact on Past, Present and Future Claims
- Claims and Appeals: TPE (Targeted Probe & Education Program); Avoiding Denials & Recoveries

**2:00 PM - 3:30 PM THE NEW CURRENCY IN HEALTH CARE: “MANAGING &  
REPORTING of DATA and OUTCOMES”**

- The “Revised” 5 Star Rating System: Health Inspections, Staffing Stars (PBJ Hours); Quality Measures
- SNF-QRP
- Value-Based Purchasing

**3:30 PM - 3:45 PM BREAK**

**3:45 PM - 5:00 PM THE NEW MEDICARE REIMBURSEMENT SYSTEM: PDPM  
“Patient-Driven Payment Model”**

**5:00 PM - 5:15 PM OTHER CHANGES IN LTC; Q&A**

## REGISTRATION

### ONLINE ONLY

For registration and payment please visit:

[www.TheCHARTSGroup.com](http://www.TheCHARTSGroup.com)

#### Non-Refundable Fee Information:

Non-Clients \$249  
The CHARTS Group Clients \*\$149

Registration Fee: Includes Breakfast and Lunch (Kosher)

- \* Current contracted clients of The CHARTS Group will receive a \$100.00 credit per attendee, that will be applied to their next monthly invoice.
- Each Attendee must be registered individually, ONLINE.

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#### WHAT INSPIRES US TO CONTINUE DOING WHAT WE DO:

- *"Best Seminar of the Year....." - Tzvi Barax, LNHA, Administrator*
- *"I want you to know I attended your seminar in New Jersey & you were amazing!!" - Deborah M Ziccardi, MSN, RN, CRRN, RAC-CT*
- *"Thank you. Nelia, another great presentation. Everything (new & old) is a lot clearer." - Sue Uske RN, MDS Coordinator*
- *"I appreciate the help this course has given me . An Eye Opener! Thank You" - Eunice Vasser, RN*
- *"Looking forward to the next Charts Seminar" - Leon Tarlow, LNHA*
- *"Every time I attend this seminar I leave with an understanding of the material and tools that can be adopted to my facility." - Joanna Gorczyca, LNHA, Administrator*

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Comprehensive • Healthcare • Auditing • Reimbursement • Training • Services

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## ABOUT US

The CHARTS Group, LLC was conceived in response to the overwhelming demand from nursing facility providers for clinical & reimbursement support. The Healthcare Industry continually faces challenging times. The goal of The CHARTS Group is to ensure the fiscal survival of nursing facilities; enabling them to continue providing quality care to their residents.

The CHARTS Group consists of a carefully selected team of knowledgeable, hard-working, experienced and dedicated professionals who are committed to our mission. Our team prides itself in providing individualized services tailored to meet each facility's specific needs, based on a comprehensive facility evaluation.

The CHARTS Group has established "Positive Clinical and Financial Outcomes" as our barometer for success. To achieve this goal, we are heavily invested in helping our facility partners to effectively manage the integrity of their clinical protocols, operational procedures and reimbursement systems.

## COURSE PRESENTER

### NELIA ADACI RNC, BSN, CDONA, DNS-CT, RAC-CT, VP of The CHARTS Group.

Nelia is a Certified Gerontological RN who has over 25 years of experience in diverse clinical settings. Her varied experiences (Staff Nurse, Nurse Manager, QAC, MDS Coordinator, ADON, DON, Pharmacy Liaison, Corporate Director of Clinical Services) enable her to understand the many operational challenges faced by providers. She has extensive expertise in Clinical Reimbursement, MDS 3.0, Claims & Appeals, Budget & Resource Utilization, Regulatory Compliance, Survey Process, IDR/I-IDR & DAB hearings, and establishment of systems to promote quality of care and profitability. Due to her exceptional commitment to continually achieve professional and personal excellence, Nelia was named a VIP member of the "Worldwide Who's Who" in 2014. In 2018, she was the recipient of the special award given by NJADONA to a Nurse Leader who strives to consistently "Make a Difference" in the Health Care Industry.

Aside from conducting seminars & webinars for The CHARTS Group, Nelia has also given presentations for HCANJ, NJADONA, PNA, UPNAAI, SLNHA, amongst others.

Nelia and The CHARTS Group are proud to be associated with:

American Health Care Association (AHCA)

Health Care Association of New Jersey (HCANJ)

NJ Association of Director of Nursing Administration (NJDONA)

American Association of Nurse Assessment Coordination (AANAC)

Health Care Compliance Association (HCCA)

Philippine Nurse's Association (PNA); UPNAAI