



685 River Avenue, Lakewood, NJ 08701  
 855-5-CHARTS • 732-523-7600  
[www.TheCHARTSGroup.com](http://www.TheCHARTSGroup.com)

## The CHARTS Group

# 2017 Seminar: “SNF & Medicare Updates”

“How to Survive in the  
 Evolving World of Healthcare”

**Target Audience:** MDS Coordinators, Administrators, Nurses,  
 Admissions, Billers, Rehab Directors and all IDCP Team Members

### COURSE OBJECTIVES:

- ~ Obtain a working knowledge and understanding of the recent updates in SNF Regulatory Changes and Medicare Updates
- ~ Learn the 2017 Updates in MDS 3.0 RAI Manual Version 1.15
- ~ Get Familiar with the New Requirements of Participation, specifically the New Survey Process
- ~ Understand the importance and significant impact of accurate MDS and UB-04 Coding in ensuring a facility's fiscal survival

### JOIN US!

Thursday, November 2, 2017 • 9:00 AM - 5:15 PM

**The Edison Hotel**  
 3050 Woodbridge Ave., Edison, NJ 08837  
 732.661.1000

**NAB Program Approval Code: 20181025-6.75-A37980-IN**  
**6.75 CEUs for Administrators**

Directions: Located in Raritan Center.  
 GPS Address: 1173 King Georges Post Road, Edison, NJ

## COURSE AGENDA

**8:15 AM - 9:00 AM BREAKFAST AND REGISTRATION**

**9:00 AM - 9:45 AM MDS 3.0 RAI USER’S MANUAL VERSION 1.15**

- 21 Change Tables
- Significant Changes/Updates: Sections G, I, M, N, P and Q

**9:45 AM - 10:30 AM NEW REQUIREMENTS OF PARTICIPATION IN LTC**

- Overview of Regulation Reform & 3 Phases of Implementation
- Phase 2 of LTC Regulations
  - F-Tag Renumbering; New Interpretive Guidance; Current Survey Process vs New Survey Process

**10:30 AM - 10:45 AM BREAK**

**10:45 AM - 12:15 PM LONG TERM CARE SURVEY PROCESS**

- 3 Parts of the New Survey Process
  - Initial Pool Process; Sample Selection; Investigation
- Preparing for the New Survey Process: Practical Strategies

**12:15 PM - 1:00 PM LUNCH**

**1:00 PM - 2:45 PM MEDICARE/CMS UPDATES & CLINICAL REIMBURSEMENT CHALLENGES**

- Claims and Appeals
  - Most Common Reasons for Denials & Recoveries
  - How to Survive Audits
- Revision of Civil Monetary Penalty (CMP) Policies

**2:45 PM - 3:00 PM BREAK**

**3:00 PM - 4:30 PM QUALITY MEASURES (DATA & OUTCOMES):  
 The New Currency**

- SNF QRP
- Value Based Purchasing
- 5 Star Rating Updates

**4:30 PM - 4:45 PM BREAK**

**4:45 PM - 5:15 PM OTHER CHANGES IN LTC; i.e., RCS-1, APM Updates  
 Q&A**

## REGISTRATION

### **ONLINE ONLY**

<http://SeminarNov2017.TheCHARTSGroup.com>

[www.TheCHARTSGroup.com](http://www.TheCHARTSGroup.com)

#### Non-Refundable Fee Information:

**Non-Clients \$249**  
**The CHARTS Group Clients \*\$149**

#### **Registration Fee: Includes Breakfast and Lunch (Kosher)**

\*Current contracted clients of The CHARTS Group will receive a \$100.00 credit per attendee, that will be applied to their next monthly invoice.

- Each Attendee must be registered individually, ONLINE.
- **Group Discount:**  
Post four (4) Online Registrations *from the same facility* and email [info@thechartsgroup.com](mailto:info@thechartsgroup.com) or call 732-523-7600 to get the fifth (5th) person registered for **FREE**.

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## ABOUT US



**The CHARTS Group, LLC** was conceived in response to the overwhelming demand from nursing facility providers for clinical reimbursement support. The Healthcare Industry is facing challenging times. The goal of The CHARTS Group is to ensure the fiscal survival of nursing facilities; enabling them to continue providing quality care to their residents.

**The CHARTS Group** initiates the process with a comprehensive clinical reimbursement audit. Based on those findings, an individualized plan of action is developed specific to the needs of your facility. We will assist you throughout the entire process from implementation to effective monitoring of the plan.

**The CHARTS Group** will be there with you every step of the way to assist you in effectively managing the integrity of your clinical procedures & reimbursement.

### COURSE PRESENTER

**NELIA ADACI: RNC, BSN, CDONA, C-NE, RAC-CT, VP of The CHARTS Group.** Nelia is a Certified Gerontological RN who has over 25 years of experience in diverse clinical settings (Staff Nurse, Unit Manager, QAC, MDS Coordinator, ADON, DON, Corporate Director of Clinical Services). She has extensive expertise in clinical reimbursement, MDS, budget and resource utilization, the survey process, and establishment of systems to promote quality of care and profitability.

**Nelia and The CHARTS Group** are also proud to be associated with:  
American Health Care Association (AHCA)  
The NJ Association of Director of Nursing Administration (NJDONA)  
The American Association of Nurse Assessment Coordination (AANAC)  
The Health Care Association of New Jersey (HCANJ)  
The Philippine Nurse's Association (PNA)